



Host



COMMONWEALTH
TELECOMMUNICATIONS
ORGANISATION

Organiser



Critical opportunities for investment, where and how can you achieve an ROI?

Key Topics

- Prioritising the top investment requirements, what are the critical opportunities?
- Strategies for developing data centric business models
- How can Mergers & Acquisitions provide strategic growth, the outlook for 2013?
- Digital Hubs: opportunities for ICT development and new investment propositions
- Benefits and pitfalls of financing models, how to develop your business strategy

SPEAKING OPPORTUNITIES

Join our prestigious speaker panels, featuring international experts and stakeholders, to share your valued experiences. Book your speaker slots now.

SPONSORSHIP

Contact the CTO for a customised sponsorship package for you to achieve your ongoing business development objectives.

EXHIBITION

With so many ICT decision makers and industry leaders in one place you can showcase your products and services to your future clients and win new contracts.

MEMBERSHIP

CTO membership is open to Commonwealth and non-Commonwealth countries, regions, provinces and any entities that are engaged in ICTs. Membership benefits include networking, training and free entry to CTO events.

MEDIA PARTNERS




http://www.events.cto.int/ICT_finance



#COMFINANCE

Day 1 - 15 November 2012

08.30	Registration and Coffee
09.00	Chairman's opening remarks
09.15	Keynote – Serving Rural Communities through Microfinance
09.45	<p>Panel– The case for Microfinance pros/cons</p> <p>Interactive debate on what are the critical elements that make micro-finance succeed or fail.</p> <p>What are the consequences for citizens and Institutions and the role that governments should be playing.</p> <p>Moderator:</p> <p>Dr. Salma ABBASI, Chairperson & Chief Executive Officer, e Worldwide Group (eWWG), UK</p>  <p>Panellists:</p> <p>Ms. Anne-France KENNEDY, Director, Foundation for International Community Assistance (FINCA), UK</p> <p>Peter RYAN, Chief Executive Officer and Founder, Microloan Foundation, UK</p> <p>David VINCENT, Director, Cochabamba Project Ltd, UK</p> <p>Tom SANDERSON, Managing Director, Five Talents, UK</p> <p>Dr. Janet MOMSEN, Head of International Gender Studies, University of California, USA</p> <p>Dr. Shahnaz HUSSAIN, Dhaka University, Bangladesh</p>

10.45	Morning Refreshments & Group Photograph
11.15	<p>Country case Study – Bangladesh</p> <p>Dr. Shahnaz HUSSAIN, Dhaka University</p>
11.30	<p>Country Case Study – Africa</p> <p>Tom SANDERSON, Managing Director, Five Talents, UK</p> <p>Peter RYAN, Chief Executive Officer and Founder, Microloan Foundation UK</p>
12.00	<p>Country Case Study – Brazil</p> <p>David VINCENT, Director, Cochabamba Project Ltd</p>
12.15	<p>Roundtable –Making Micro-financing Work</p> <p>Sharing best practices, critical success factors and innovation that have speared ICT micro-financing to be successful in challenging circumstances</p> <p>Moderator:</p> <p>Peter RYAN, Chief Executive Officer and Founder, Microloan Foundation, UK</p> <p>Panellists:</p> <p>Ms. Anne-France KENNEDY, Director, Foundation for International Community Assistance (FINCA), UK</p> <p>David VINCENT, Director, Cochabamba Project Ltd</p> <p>Dr. Janet MOMSEN, Head of International Gender Studies, University of California, USA</p> <p>Dr. Shahnaz HUSSAIN, Dhaka University, Bangladesh</p>
13.00	Networking Lunch

14.00	<p>Chairman's Opening Remark - USF</p> <p>Dr. Michael HARDT, Director, PricewaterhouseCoopers (PWC), UK</p>	16.15	Country Case Study – Asia/Caribbean
14.15	<p>Key Note - Challenges facing Universal Service funds</p> <p>Lynne DORWARD, Head of International relations, Telecommunications Management Group (TMG), Canada</p>	16.45	<p>Country Case Study – Africa</p> <p>Representative from Africa Universal Service Funds</p>
14.45	<p>Panel Debate - Universal Service Funds best practices</p> <p>Moderator:</p> <p>Dr. Michael HARDT, PricewaterhouseCoopers (PWC)</p> <p>Panellists:</p> <p>Kofi ATTOR, Chief Executive Officer, Ghana Investment Fund for Electronic Comm (GIFEC)</p> <p>Bashara KAMARA, Chief Executive Officer, Universal Access Development Fund (UADF), Sierra Leone TBC</p> <p>Pumla RADEBE, Acting Chief Executive Officer, Universal Service & Access Agency of South Africa (USAASA), South Africa TBC</p> <p>Abdullahi MAIKANO, Secretary, Universal Service Funds (USF), Nigeria</p> <p>Bob LYAZI, Director, Rural Communications Development Fund (RCDF), Uganda TBC</p> <p>Hugh O CROSS, Managing Director, Universal Access Fund Company Limited (UAFCL), Jamaica TBC</p>	17.15	Chairman's closing remarks
15.45	Networking Coffee Break	18.00	Reception hosted by PWC at their HQ across the Tower Bridge

Day 2 - London 16 November 2012

8.30	Registration and coffee
09.00	<p>Official Opening</p> <p>Prof. Tim UNWIN, Secretary General, Commonwealth Telecommunications Organisation (CTO)</p> <p>Hon. Maitre Max B. AHOUEKE, Minister of ICT, Benin</p> <p>Hon. Blaise LOUEMBE, Minister of Post & Communications, Gabon TBC</p>
09.40	<p>Keynote speech</p> <p>Ms. Anu BAJAJ, Head of Investment & Finance, Private sector dept, Department of International Development (DFiD) TBC</p>
10.00	<p>Prioritising the investment requirements Financial Advisors Panel</p> <p>Chair:</p> <p>Anu BAJAJ, Head of Investment & Finance, Private sector dept, Department of International Development (DFiD) TBC</p> <p>Panellists:</p> <p>Roland JANSSENS, Senior Investment Advisor, Frontier Markets Fund Managers (FMFM)</p> <p>Nigel FOX, Chief Financial Officer, Avanti, UK</p> <p>Torsten THIELE, Managing Director, Investec, UK</p> <p>Dr James DODD, Managing Director, Anthem Corporate Finance, UK</p> <p>Ms. Christine TANTUO, International Data Centre Group (IDC-G)</p>

Investor Presentations by those seeking funding

Nasser YAYI, President of the Council of Investment, Benin

Ms Gilleta MOUYABI, Director General, Ministry of Information and Communications Technology, Benin

Armand C. LICHAMBANY, Director General, Ministry of Digital Economy & Communication, Gabon

Dr. Girish PATHAK, President, ITE Services, Trinidad & Tobago

Dr Andrew MARSH, Chief Executive Officer, Health over IP (HOIP), UK

11.00 **Morning Refreshments + Group Photograph**

11.15 **Digital Hubs: new location investment in creating information eco-systems**

The evolution of digital hubs serves to increase the opportunity for information eco-systems which enable ICT development. Datacentres, fibre connectivity and digital terrestrial transmission networks intersect to create new investment propositions

George MULAMULA, Chief Executive Officer, Dar Teknohama Incubator Park, Tanzania

Representative, Private Sector, Kenya

Yaw OWUSU, Ghana Cyber City, Chief Executive Officer, TBC

ICT Ministry, Government of Gambia, TBC

Patel BARWABATSILE, Manager, Botswana Innovation Hub, TBC

Dr Ashveen K KISSOONAH, Chairman, State Informatics Ltd, Mauritius, TBC

12.00

Investor Clinic

One to one meetings between Project Initiators and Financial Advisors

13.00

Networking Lunch

14.00

Vendor Financing and PPP Models

Critical assessment of the benefits and pitfalls of financing models form, infrastructure and fostering business Development.

Ms. Marie - Laure MAZAUD, Global Head of Project Finance Credit & Collection, Alcatel-Lucent, France

Dr. Salma ABBASI, Chairperson and Chief Executive Officer, e Worldwide Group

Dr. Shiv BAKSHI, Vice President Industry Relations, Ericsson TBC

14.45

Accelerating Mobile Infrastructure and Revenue Growth

What are the key opportunities to accelerate mobile infrastructure? What are the Infrastructure needs common to many markets, and what are niche opportunities? Strategies for developing data-centric business models

Nicholas TOPHAM, Managing Partner, The Strategy People, UK

Dr. Cosmas ZAVAZAVA, Chief of Department, Projects and Knowledge Management, ITU

Leigh FRAME, Chief Operating Officer, Alcatel Submarine Networks (ASN)

15.30

Afternoon Networking Break

16.00

Policy / Regulatory framework and Legal Risk and Barriers

What are the critical policy requirements needed to sustain growth? What are the barriers and what is the level of risk? What legal frameworks are still needed?

Chair:

Ms. Stephanie LISTON, Senior Counsel, Charles Russell LLP

Panellists:

Mike CONRADI, Partner, DLA Piper LLP

Timothy R.W. COWEN, Partner, Sidley Austin LLP

Zia MIAN, Director General, Office of Utility Regulator (OUR), Jamaica

Firmin DJIMINNOU, President of the Regulation, Posts & Telecommunications, Benin

17.00

Closing Remarks

Bashir Patel, Chief Operating Officer, Commonwealth Telecommunications Organisation

CTO reserves the right to make any changes to the agenda